

# ***Economic and Property Update 2012***

## ***Invitation***



LACHLAN PARTNERS

**Protect Your Investments in 2012...  
another challenging year ahead for investors...**



Get the right advice and join Lachlan Partners as we bring together two of Australia's foremost experts at this key seminar. Paul Saliba, CIO at Lachlan Partners will explain how recent events in the global and domestic economy will affect investments going forward. The CEO of REIV, Enzo Raimondo will update you on the latest in the commercial and residential property markets.

**Thursday March 1, 2012**

**5.00pm - 8.00pm**

**The RACV Club**

**501 Bourke Street, Melbourne**

**Drinks and Canapes provided**



**Paul Saliba**

**Chief Investment Officer  
Lachlan Partners**

*'From crisis to opportunity moving forward given the current economic backdrop!'*

As Chief Investment Officer at Lachlan Partners, Paul is responsible for developing, implementing and executing the investment strategy of Lachlan Partners clients. Paul has extensive industry and academic experience, including many years as an Australian equity research and funds management specialist.

Paul is respected throughout the industry with his expert advice and appears on Sky Business, providing specialist comments on the economy, locally and globally.

Before joining Lachlan Partners, Paul was a Supervisory Analyst for Citigroup where he was responsible for reviewing and approving research on Australian equities, fixed interest securities, markets and economics. Prior to Citigroup, he was a Supervisory Analyst at Credit Suisse and Director of Managed Investments at Lincoln Indicators.



**Enzo Raimondo**

**Chief Executive Officer  
REIV**

*'Commercial and Residential  
Property Market Overview'*

Chief Executive Officer since 2000, Enzo Raimondo is the dynamic force behind – and the public face of – the REIV.

Enzo Raimondo has led the Institute to become the authoritative source of information for the Melbourne and Victorian property market. He is a regular commentator in the media, within the industry and to the wider community. Before moving to Melbourne, Enzo was the CEO of the Real Estate Institute of South Australia.

He is a Director of RealestateVIEW.com.au, an online property listing site in which the REIV is the controlling shareholder; a Member of the Australian Institute of Company Directors; a Fellow of the Australian Institute Of Management; and a Member of National Association of Realtors (USA).

**Please RSVP by February 17, 2012 via email to**

**updates@lachlanpartners.com.au or phone 1800 643 631**

**Seats are limited, however family, friends and colleagues welcome**

**MELBOURNE - SYDNEY - BRISBANE**